2023 ANNUAL REPORT







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GOLF WESTERN AUSTRALIA (INC)

CHAIRPERSON

Greg Higham

BOARD OF DIRECTORS

Steve Arnott (resigned Aug 8, 2023) Kellie Benda (Appointed Director) Karen Caddy (Appointed Director) Jane Crane Ian Crockett (Term finished March 13, 2023) Justin Davies Emma Elliott Eric Hall (Elected March 13, 2023) Lino Scartozzi

CHIEF EXECUTIVE

Gary Thomas

AUDITOR

Nexia Australia





GOLF WESTERN AUSTRALIA (INC)

COMMITTEES 2023

Business Development

Governance

Emma Elliott (Chair) Steve Arnott Kellie Benda Justin Davies Kellie Benda (Chair) Eric Hall Greg Higham Jason Hughes

Honours

Kay Lane (Chair) Max Hannah Brian O'Meara Di Tomlin

Clubs & Facilities

Lino Scartozzi (Chair) Brendon Allanby (PGA) Geoff Anderson Jane Crane Emma Elliott Eric Hall Josh Madden Ken Richards

Strategic Projects

Justin Davies (Chair) Karen Caddy Emma Elliott Eugene Ferraro Lino Scartozzi Kristian Stratton Jodie Thompson Damien Todorovic





The Australian Golf Strategy, launched in late 2021, represented a paradigm shift in thinking around the future and shape of golf in Australia. GolfWA is fully committed to the Australian Golf Strategy – the GolfWA Strategic Plan is intimately aligned – and in 2023 our major focus was around delivering against the following Key Pillars of the that Strategy.

It underpins our key purpose – to inspire more Western Australians to participate in all forms of golf.

Telling Our Story Better

There were two major areas of focus within this pillar in 2023, with the first being to improve our public communications, with the goal to improve the perception of golf as a fun, healthy, inclusive, and accessible sport, and lifestyle – and to reach more people with these communications.

Due to the work undertaken by our Marketing Officer Neal Maidment, we are pleased to report a significant improvement in this area, as indicated in the statistics to the right.

The second significant piece of work under this Pillar was to develop a Local Government Engagement Strategy, in support of the Australian Golf Government Relations Strategy. This work commenced with a very successful round table seminar involving representatives of nine metropolitan Local Authorities, where a range of matters pertaining to growing golf and in particular around facility improvements and requirements, both short and long term, were discussed. >

GOLFWA WEBSITE



17.24% Increase in website traffic

40.1% Increase in new content

GOLFWA E-NEWS



47.7% Increase in subscribers

35% Increase in open rate

87.7% Increase in clickthrough rate

GOLFWA SOCIAL MEDIA

15.6% 17.4%

Increase in followership

EXTERNAL MEDIA



External media pick-ups of GolfWA events, initiatives and athletes in print, online, on radio/podcasts or on television



The collection and sharing of mutually beneficial data was an agreed key outcome and we are now in the process of developing strategies to achieve this.

Liaison with Local Authorities across the State will now be an essential element to the achievement of the goals of the Strategic Plan and will be a firm inclusion in our calendar. GolfWA currently represents the interests of our Member Clubs and their Individual Members. These golfers, surprisingly, represent just 14% of people who have an interest in some form of the game.

There are obvious benefits to golf overall if a more tangible engagement with the other 86% of people who identify as golfers is developed and our relationships with Local and State Governments is critical to the success of this initiative.

Participation and Attraction of New Golfers

Across the country, total participation numbers grew from 2.7 million adult participants in 2021/22 to 3.5 million adult participants in 2022/23. This is broken down as follows: -

- 1.1m on-course playing traditional golf on a golf course
- 1.1m on- and off-course
- 1.3m off-course only engaging in other forms of golf, including the driving range, mini golf, and virtual golf (golf simulators), etc.

National participation figures, as well as those for WA specifically, are displayed below. >





What is of considerable interest is the growth in off-course golf which now has more participation than on-course golf but is also the base from which many oncourse golfers graduate. Clearly any engagement with this cohort of golfers represents a substantial opportunity for our sport, not only to continue to be strong on all levels but to grow participation and to increase awareness.

Therefore, it is critically important for GolfWA to invest in the development of future golfers in all forms of the game. One of GolfWA's key initiatives in this area is our Crunch&Sip MyGolf in Schools program. In 2023 we delivered this program to 85 metropolitan and regional schools, resulting in excess of 21,000 exposures to golf – an increase of 14% on 2022!

The Sport Australia Sporting Schools program had great success with 48 programs and 4,954 participants experiencing golf through the initiative – an amazing increase of 55% from 2022. Sporting Schools provides the opportunity to engage PGA professionals and Community Instructors to conduct coaching at a school or golf course.

We would like to thank all PGA members and coaches who have actively and enthusiastically supported this initiative and look forward to their continued engagement as we seek to further grow the game statewide and build stronger relationships and easier pathways to transition from a school oval to a golf facility or course. In addition, the following Golf Australia national introductory programs were conducted in WA: –

- 34 MyGolf Centres operated with 2,290 participants (junior beginners)
- 21 Get into Golf Centres with 907 participants (adult beginners)
- The Australian Junior Girls Scholarship Program increased to 16 centres with 101 enrolments

As we continually strive to introduce alternative means of attracting new people to golf, in 2023 we conducted the inaugural Mini Golf Championship of WA. This event attracted more than 100 participants and was played across five different mini golf courses (four metropolitan, one regional) culminating in a state final at Collier Park in November.

Divisions consisted of adult, junior and All Ability, with the competition played in pairs with no age or gender barriers, making it a most inclusive and accessible competition.

Further details on our participation programs can be found later in this report.

Grow our Core

Golf across Australia has enjoyed a period of sustained growth over the past few years and that trend continued in Western Australia in 2023. One of the key metrics in this regard is club membership and in 2023 WA Club Membership increased by 3.3%. This represented the third successive year of membership growth. >



What is most pleasing is that women's and girl's membership continues to increase at a strong rate – up 3.5% in 2023 and 15% over the past three years – and the current total women and girls' membership of 7,720 is the highest since 2002. However, with the overall growth in Club Membership continuing, female membership as a percentage of overall membership remains steady at 21%. This is unfortunately still significantly less than the 30% enjoyed prior to 2000. Redressing this remains a key focus for GolfWA.

Our affiliated clubs and public facilities are the core of our industry and a major objective of GolfWA is to work with golf clubs, facilities, providers, and communities to deliver vibrant community hubs. In 2023 we delivered governance courses for directors/ committee members of both metropolitan and regional clubs and increased our staffing levels to give greater support to regional clubs to modernise their governance models. This included working with clubs to increase the number of females on their Boards/Committees and pleasingly we are seeing such increases.

A further key objective in 2023 was to increase the number of Clubs signing on to the R&A's Women in Golf Charter. In 2022 Gosnells Golf Club was the first WA club to become a signatory and they were joined in 2023 by Sun City, Busselton, Lakelands, and The Vines, with a further eight clubs in various stages of progress towards becoming signatories. Outside of these three strategic pillars, other areas of GolfWA's operations to note in 2023 were as follows: -

WA Open

In 2023, Nexus Advisernet continued their long-standing relationship with the WA Open as a Co-Naming Rights Partner and we were thrilled that Bowra & O'Dea – also a long-standing supporter of golf in Western Australia – became the other Partner.

The Nexus Advisernet Bowra & O'Dea WA Open was held at Joondalup Resort for the first time since 1987 and proved to be a spectacular venue for a gripping tournament. The championship got off to the best possible start with Joondalup's own Josh Greer and Connor McKinney filling the top two positions after the first round to generate great interest amongst the local community and the WA media.

A scintillating finish – which included four birdies in his last six holes – saw Tasmania's Simon Hawkes leap to the top of the leaderboard after the second round, a lead he extended to five shots after posting his third successive 67 in Round 3.

The final round produced more outstanding golf with Hawkes, McKinney and Jason Norris all in the hunt, but a spectacular birdie by Hawkes on the last gave him a two-shot victory – his first tournament win on the PGA Tour of Australasia since the 2018 Vic Open. >



From a communications perspective, the 2023 WA Open was extremely successful, gaining much media attention, healthy TV viewing figures and generating much online engagement via GolfWA's website and social media channels (see relevant figures, right).

High Performance

In the amateur ranks, Abbie Teasdale had another stellar year with wins at the Concord Cup, WA Amateur, English U25 Championship and the English Women's Open Amateur Stroke Play Championship. This complemented her selection as an Australian representative at the Women's Amateur Asia-Pacific Championship in March.

Joseph Buttress was a recipient of the Cameron Smith Scholarship for his performances in national junior events, which enabled him to travel to the USA in June 2023 to not only be personally mentored by Smith, but also to attend the US Open.

Maddison Hinson-Tolchard (currently attending US College at Oklahoma State) had a huge year representing Australia in the World Amateur Team Championships, winning the Big 12 Women's Championship, qualifying for the US Women's Open at Pebble Beach, earning her Epson Tour card for 2024 and coming 4th overall in the NCAA D1 Women's Championship.

Professionally, Min Woo Lee captured the imagination of the Australian public winning the Australian PGA Championship in charismatic style in >



Live and on-demand viewing figures





Unique Listeners to pre-event promotional ad campaign and on-course coverage during Round 2



179,434

Total reach of WA Open posts on GolfWA social channels

56,747

Total reach of WA Open Instagram Stories

Total engagements with WA Open content via GolfWA social channels

21,644

10,000+

Total clicks to WA Open content via GolfWA social channels



November and following up the week after with a third place at the Australian Open. For the majority of the year, Min Woo split his playing schedule between the US and DP World tours playing 14 events on the US Tour with 4 top-10 finishes, highlighted by a T5th at the US Open in June and T6th at The Players Championship in March.

Minjee Lee also had an outstanding year, again cementing herself as one of the superstars of world golf, finishing 4th in the Rolex ranking for 2023 with five top-10 results and victories at the Kroger Queen City Championship in July and BMW Ladies Championship in October.

Further commentary on the performances of WA athletes in 2023 is noted on page 20.

Finance

GolfWA recorded a small surplus of \$53,339 as opposed to a budgeted deficit of \$251,667. Further details are provided in the Financial Commentary and Reports contained within this Annual Report.

Golf Australia Service Agreement

GolfWA's relationship with our National body, Golf Australia, continues to be very strong and during 2023 we reopened dialogue around their Australian Golf Service Provision arrangements. Whilst an agreement has not been reached in 2023, correspondence between GA and GolfWA has outlined expectations of both bodies and at the time of writing this report, progress >



WA's Abbie Teasdale enjoyed success at home and overseas in 2023



towards a transitional agreement is being made.

As important developments occur, GolfWA will continue to update our members.

Governance

Whilst it is a requirement of National Sporting Organisations to undertake an annual Governance Performance Cycle assessment, it is also a requirement of the Department of Local Government, Sport & Cultural Industries (DLGSC) for State Sporting Organisations in WA to report against their governance maturity in line with the Sport Governance Standards (SGS) as set by the Australian Sports Commission.

GolfWA aims to achieve the highest level of maturity against SGS 6.5, which is defined as: "The organisation reports on governance outcomes at its AGM and in its annual report. They provide an 'If not, why not' statement as to why they have not met the Sport Governance Standard/s and outlines plans to meet the standard/s going forward".

Based on our annual assessment by the DLGSC, Golf Western Australia complies very strongly with the 9 Principles of the Sport Governance Standards and will continue to evaluate its performance on an annual basis. In 2023, we undertook the following actions to better meet these Principles, including: –

- Review and update of the Governance Committee Terms of Reference, including the creation of a Nominations Sub-committee
- Appointment of an independent CA to the Governance Committee
- Review of the Board Succession Plan
- Review and update of the Board Skills Matrix
- Review and update of major GolfWA policies including Risk and the adoption of a Delegation of Authority Policy

Acknowledgements

The Board of GolfWA remains dedicated to the Strategic Plan and is populated by a group of people with a balanced set of skills that are commensurate with sound governance. The Board very much appreciates the continued support of our Member Clubs and Districts (through their GolfWA delegates) and we are firmly of the view that this support has contributed significantly to the stability of this current Board.

In 2023, Ian Crockett's 10-year tenure on the Board was completed and we acknowledge the outstanding contribution of Ian to the Board as well as Chair of the WA Golf Foundation. Whilst Ian's time as a Board member has finished, we are delighted that he has chosen to remain as a Trustee of the Foundation.

Eric Hall was elected to the Board in 2023 and Eric's skill sets in the financial world as well as his understanding of regional golf (having been a past President and long-time member of Narrogin Golf Club) make him a



wonderful addition to the GolfWA Board.

We would also like to acknowledge the valued contribution of Steve Arnott who, due to business commitments, resigned from the Board in August of 2023. Steve was elected to the Board in 2020.

Our Clubs & Facilities Committee continued to oversee the delivery of services throughout the Metropolitan and regional areas in order to assist clubs and facilities with their governance and overall club health, with particular reference to the "Grow our Core" pillar strategies and actions.

The Golf Advisory Panel had a change of name in 2023 to become the Strategic Projects Panel in order to better reflect its scope of works as a key facilitator of initiatives arising from the Strategic Plan. In the second half of the year in particular, the Panel became actively involved in establishing the previously mentioned Local Government Relations Strategy and we look forward to their continued input in the first part of 2024 in finalising this Strategy.

Our Governance Committee continued to provide valuable advice to the Board on matters surrounding risk, our Constitution, financial performance, and ethical processes. In 2023, this Committee undertook a comprehensive review of many of our policies including various risk management documents, whilst also introducing new and pertinent policies including the Information Security Policy – a very important piece of work in the digital era we operate in.

The Business Development Committee oversaw quite a transformation in 2023 in relation to the "Telling our Story Better" pillar, with increased exposure of GolfWA through our various social media channels and promotion and marketing strategies. This Committee also is charged with overseeing sponsorship and whilst we have had great support over the years from long-standing partners and success in securing some new partners in recent years, the Committee has identified the need for alternative forms of additional significant funding and is currently in the process of developing major concepts. We look forward to their findings in early 2024.

The Honours Committee continued to provide input to the Board in 2023 in the area of Golf Honours for important Awards such as the SportWest Awards and the Annual Golf Industry Awards as well as individual awards, such as the Western Australian of the Year. We thank them again for their work in ensuring the leading contributors to our great game get the recognition they deserve.

To the Board of GolfWA, and the various sub-committees, the members of which are detailed on pages 3-4, we thank you for your considerable guidance, commitment, and dedication to serving golf in WA. Whilst an autonomous body to GolfWA, we also thank the Trustees of the WA Golf Foundation, Jane Crane (Chair), Karen Caddy, Ian Crockett, >



Brendon Allanby, Mostyn Farmer and Grant Shortland-Jones for their work in driving funding and grant assessments.

As always, we couldn't run our vast range of events and programs without the support of our Member Clubs and Public Facilities and thus we extend our sincere appreciation to all of these bodies.

This appreciation is also extended to our major partners the Department of Local Government, Sport & Cultural Industries, Healthway, as well as to Golf Australia.

To our major corporate sponsors Nexus Advisernet, Bowra & O'Dea, Aglime of Australia, Cobra Puma Golf, Drummond Golf, Europcar, KC Distributors, MiClub, Moore Australia, Sun Blessed Sunscreens and TripleM, we extend our sincere appreciation. We also wish to acknowledge the PGA, GMA WA and the Superintendents Association of WA for their support throughout 2023.

Skilful, dedicated, committed, selfless and perennial describes all volunteers and those who serve Golf in WA in a vast variety of ways are no exception. They are critical to our success and in 2023 they were again extraordinary. Their superb support to GolfWA has again reduced the load on our Board and staff.

Lastly, we must acknowledge our wonderful staff for their significant contribution throughout 2023. With the increase in delivery of services and events in 2023, their efforts in delivering our vast range of programs and services is greatly appreciated. Reports on their various areas of responsibility are covered in the following pages.

This year will no doubt see another year of exciting growth in our sport and we look forward to working with you to deliver on our overarching philosophy – Inspiring more Western Australians to participate in all forms of the great sport of golf.

Happy golfing to you all in 2024.

Greg Higham Chairperson



Gary Thomas Chief Executive



MEMBERSHIP

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MEMBERSHIP

As referenced in the Chair's Report, club membership numbers increased again in 2023 as summarised in the table below: -

Number of Clubs							
	Metropolitan	Suburban	Country	Public	Total		
2020	23	1	163	132	319		
2021	23	1	161	138	323		
2022	23	1	161	146	331		
2023	23	1	158	149	331		

Membership Numbers								
	Metropolitan	Suburban	Country	Public	Total			
2020 Male	12034	112	7990	5307	25443			
2020 Female	3090	27	2389	1212	6718			
2020 TOTAL	15124	139	10379	6519	32161			
2021 Male	13161	107	8545	5915	27728			
2021 Female	3209	25	2428	1267	6929			
2021 TOTAL	16370	132	10973	7182	34657			
2022 Male	13375	127	8499	5990	27991			
2022 Female	3288	31	2493	1649	7461			
2022 TOTAL	16663	158	10992	7639	35452			
2023 Male	13875	130	8874	6022	28901			
2023 Female	3181	33	2372	2134	7720			
2023 TOTAL	17056	163	11246	8156	36621			

GAME DEVELOPMENT



GAME DEVELOPMENT

Healthway - Crunch&Sip

GolfWA continues to deliver the MyGolf in Schools, Regional Roadshows and Junior Tour events targeting new golfers with the ongoing support of Healthway through the Healthy Partnership Program (HPP) and the Crunch&Sip message that promotes drinking water and eating an extra serve of vegetables or fruit to support good health, whilst increasing physical activity opportunities through golf.

Regional Roadshows

Our Regional Roadshows continue to play a significant role in boosting regional junior participation, and supporting clubs' efforts to grow their core. The roadshows focus on bringing MyGolf in Schools out to the regions to offer taster sessions to school students, and subsequently connecting them with local clubs via free Come&Try clinics.

These sessions are also marketed through radio promotion and social media to offer more exposure and

Region	Schools Visited	Participants	Come&Try Attendees
South-West (Busselton & Dunsborough)	6	810	15
Mid-West (Geraldton)	4	540	40
Pilbarra (Karratha)	6	570	32
Great Southern (Denmark/Albany)	5	650	19
Goldfields (Esperance)	4	540	62

increase opportunities to promote golf and healthy messaging to the public. Below left is an overview of the outcomes of each Regional Roadshow, not including the exposure we provide to golf in the regions in other ways.

After three years of Geraldton and Albany roadshows, we plan to visit Kalgoorlie and Bunbury in 2024, along with visits to Esperance, Karratha and the South-West.

Junior Tour

The 12th year of the Crunch&Sip GolfWA Junior Tour provides an unmatched opportunity for girls and boys aged between 5-12 to participate in competitive golf. The tour offers a number of progressive competitions from 5-hole and 9-hole 'Tiger tees' through to modified stroke and Stableford. The ethos of the tour is to take the intimidation out of starting to play, and ensure fun and safety is at the forefront of the experience.

We conducted 17 events throughout 2023 at a variety of metropolitan and regional courses, with 224 individual players returning more than 950 competitive rounds. Our South-West three-day Junior Tour event in September had 37 in the field – almost double the 2022 number – and we also celebrated our highest ever attendance, with 82 competitors teeing it up at Royal Fremantle Golf Club in November. On average, more than 60 players competed in each event – highly satisfactory figures. >



GAME DEVELOPMENT

In addition to the Junior Tour, we continued the 'Tiger Tour' program at Collier Park Golf Course, Point Walter Golf Course and Joondalup Resort, where we specifically focused on the 5-hole base-level events for the younger demographic. We anticipate this growing further in 2024, in addition to GolfWA supporting clubs in setting up their own junior events – especially where there is demand in in regional WA.

Regional Servicing Grants

GolfWA was again successful in obtaining a Regional Servicing Grant (RSG) through the Department of Local Government for Sport & Cultural Industries (DLGSC). We continued to support the identified three key areas of Participation, Talent Development and Club Health to drive and support a Regional Servicing Plan for the Mid-West, Peel, South-West and Great Southern regions. Successes include: –

- 8 x Community Instructor (CI) practical workshops leading to 63 new accredited CIs (Albany, Busselton, Esperance, Exmouth, Karratha, Katanning, Newman, Pinjarra)
- Come&Try events for children, women only and adults leading to MyGolf and Get into Golf clinics
- Junior Development Clinics in the Mid-West, Pilbara, South-West and Great Southern
- Funding the 'Swing and Social' women's four-week participation initiative in Busselton with 96 new female participants

 Provision of junior equipment to golf clubs to increase capacity for CIs to deliver programs

We would like to thank PGA Coaches Robert Farley, Brayden McCubbing, Andrew Thomas and Michael Draper, who delivered our Community Instructor Practical Workshops in regional WA.

Talent Development Program

The improved Talent Identification Program created a two-tiered 'Academy' format in 2023, with clinics and testing accompanied by off-course seminars on areas including strength and conditioning, psychology, career pathways, game analysis, parent workshops and keynote speakers.

We had 92 applications with 72 players selected, including junior state squad athletes. The 2023 program concluded with a one-day training camp, which included full-swing Trackman analysis and a competitive team match play event. Our thanks to Wembley Golf Course for hosting us and for the use of their facilities.



HIGH PERFORMANCE





HIGH PERFORMANCE

The GolfWA HP program supported HP athletes to perform at open amateur events including Avondale, Riversdale, SA Classic & Rene Erichsen Stroke, Bowra & O'Dea Women's Classic and Mandurah Amateur Open. We also supported junior amateur events including the SA Junior Amateur and Junior Masters, as well as the Jack Newton International Classic.

In addition to those achievements mentioned earlier in this Annual Report, some of the outstanding performances by our amateurs were: -

- George Barclay joined a list of many WA athletes including Min Woo Lee, Connor McKinney and Aldrich Potgieter to win the SA Junior Amateur at Royal Adelaide
- Josiah Edwards won the Tasmanian Junior Amateur and had a number of top-three placings in Golf Australia ranking events to become the 2023 Australian Boys' Order of Merit Champion
- Joe Owen won the Victorian Amateur and finished second in the Australian Men's Order of Merit

Interstate Junior Teams Matches

The WA Boys' team won 4 of their 5 games, only losing to the boys' champions Queensland 2.5-1.5 in a very tight contest. WA's Girls, meanwhile, won 3 of their 5 games, losing to strong QLD and NSW outfits. This meant the WA combined team finished in 3rd place overall, 1 point behind champions New South Wales. Girls: Celine Chen (Joondalup); Amanda Gan, Isabella Leniartek, Erina Tan (all Mount Lawley); Jorja Hinson-Tolchard (Gosnells, Captain)

Boys: George Barclay (Joondalup); Joseph Buttress (WAGC); Rocco Cucchiara (Royal Fremantle); Ollie Marsh (Wanneroo); Josiah Edwards (Gosnells)

Interstate Teams Matches

WA's Interstate Men's and Women's teams had 2 wins each; the Men against Tasmania and eventual winners New South Wales, whilst the Women had victories against Tasmania and South Australia, meaning the WA team finished in 5th position overall.

Women: Celine Chen (Joondalup), Amanda Gan (Mount Lawley), Amie Phobubpa (Joondalup), Erina Tan (Mount Lawley), Abbie Teasdale (Royal Fremantle)

Men: Tom Addy (Joondalup), Joseph Buttress (WAGC), Jordan Doull (Mount Lawley), Connor Fewkes (Goldfields GC, Captain), Joshua Greer (Joondalup)

National Representation

WA golfers represented Australia in the following events in 2023: -

- Abbie Teasdale: Women's Amateur Asia-Pacific
- Connor Fewkes: Men's Amateur Asia-Pacific
- Maddison Hinson-Tolchard: Women's World Amateur Team Championships

EVENTS & TOURNAMENTS

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EVENTS & TOURNAMENTS

Another extraordinarily busy year saw GolfWA administer 40 tournaments from the WA Open and State Championships to the Junior Tour and various pennants competitions. In total, there were more than 7000 participants in GolfWA events throughout 2023.

With regard to major tournaments, The Amateur Championship of Western Australia had a high-quality field compete over the 36-hole qualifying at Royal Fremantle Golf Club, with Abbie Teasdale (Royal Fremantle) taking home the Women's Medal, and Tom Addy (Joondalup) and Jordan Doull (Mount Lawley) sharing Men's Medallist honours.

The match play rounds produced some outstanding matches with Abbie Teasdale ultimately beating Erina Tan (Mount Lawley) 7&5 and young Ollie Marsh (Wanneroo) defeating Tom Addy 2&1 in their respective 36-hole finals.

The second week of the July school holidays saw our juniors compete in the Drummond Golf Junior Amateur at Wanneroo GC. Erina Tan defended her title by taking out the Girl's Championship by four strokes, with Nate Johnson (Joondalup CC) securing the Boys' title by a three-shot margin. The Bowra & O'Dea Women's Classic rounded off August, hosted by The Western Australian GC. Plenty of interstate talent made the trip over for the week, which proved worthwhile for Australian international Caitlin Peirce (Royal Adelaide, SA), who held off Annika Rathbone (NSW) and Hannah Reeves (QLD) to record a two-stroke victory.

October brought about the world and national ranking Drummond Golf 54-hole Junior Classic held at Capel Golf Club, Dunsborough Lakes Country Club, and Busselton Golf Club. The Boys' title was hotly contested with three players in the running for the win coming down the 18th and Declan Pereira (Lakelands CC) prevailing by one shot. Amanda Gan (Mount Lawley) defeated reigning champion Celine Chen (Joondalup) by a single stroke shot in the Girls' event in what was an exciting finish to the 2023 Junior season.

The Men's and Women's Senior Amateur Championships, meanwhile, were played in October at Royal Perth GC, with Nadene Gole (Victoria, VIC) winning the Women's title by three shots. The Men's was also won by an interstate visitor, with James Lavender (Northern, VIC) triumphing by four strokes. >





EVENTS & TOURNAMENTS

The following is a list of events and tournaments conducted by GolfWA throughout 2023

Tournament	Venue	Winner/s	Runner/s Up
2023 WA Open	Joondalup CC	Simon Hawkes	Connor McKinney & Jason Norris
2023 WA Open All Abilities	Joondalup CC	Lachlan Wood	Cameron Pollard
WA Women's Amateur Championship	Royal Fremantle	Abbie Teasdale	Erina Tan
WA Men's Amateur Championship	Royal Fremantle	Ollie Marsh	Tom Addy
Bowra & O'Dea Women's Classic	WAGC	Caitlin Peirce	Hannah Reeves
Ivie Temperley Consistency	Royal Perth	Abbie Teasdale	Celine Chen
Paxton Averages	Royal Perth	Josh Greer	Connor Fewkes
Drummond Golf Junior Boys' Amateur	Wanneroo	Nate Johnson	Josiah Edwards
Drummond Golf Junior Girls' Amateur	Wanneroo	Erina Tan	Ruby Cotton
Cobra Puma Junior Championship - Boys	WAGC	Ollie Marsh	Bailey Pilapil
Cobra Puma Junior Championship - Girls	WAGC	Isabella Leniartek	Erina Tan
Senior Amateur - Men's	Royal Perth	James Lavender	Peter Bennett
Senior Amateur - Women's	Royal Perth	Nadene Gole	Sharon Dawson
Foursomes Amateur - Women's	The Vines	Sophie Williams & Sasha Hofman	Erina Tan & Isabella Leniartek
Foursomes Amateur - Men's	The Vines	Tom Addy & Lachlan Hall	Joseph Buttress & Jordan Doull
Regional Seniors	Dunsborough & Districts	Karan Murray	Vanetha Lam
Provincial Tournament	Dongara	Marion Nelson	Helen Oliver
Rural Bronze	Riverview	Karen Pollard	Noelene Kaszanski
Aglime State Sand Greens	Moora Lakeview	Jay Motzel	Daniel Negus
Drummond Golf Men's Country Foursomes	The Vines	Rodney Shemeld & Gil Jones	Simon Golem & Shane O'Donovan
Drummond Golf Men's Country Champion	Meadow Springs	Danny Ennor	Drew Wilkins
Drummond Golf Women's Country Week Bronze	Lakelands/Royal Fremantle	Julie Rando	Rhonda Zanich
Drummond Golf Women's Country Week Silver	Lakelands/Royal Fremantle	Marion Nelson	Lisa Wake
Drummond Golf 54-Hole Junior - Boys	Capel/Busselton/ Dunsborough Lakes	Declan Pereira	Krishav Sheth
Drummond Golf 54-Hole Junior - Girls	Capel/Busselton/ Dunsborough Lakes	Amanda Gan	Celine Chen
Mini Golf Championship of WA	Collier Park	Ross Nagle & John Taylor	Luke Johns & Mike Caves



WA GOLF FOUNDATION

The WA Golf Foundation continues to be funded both by the on-going generosity of Members at our Metropolitan Clubs, via the "Will You Chip In" Program and by a group of eight generous individuals who have made a five-year commitment to provide significant funding to the WAGF. Funding was also raised through other sources, including the WAGF Charity Day conducted by the PGA. Since the commencement of the WA Golf Foundation in 2013, total funds raised now exceed \$1.2m, which is an amazing achievement.

In 2023 the Foundation approved 23 programs totalling \$95,500 in requested funding. This brings the total number of approved funded programs to 188 since the Foundation's inception with total funding pledged/paid since inception now amounting to \$850K.

These 23 programs stretched from Kalumburu in our far north right through to Esperance and a host of venues in between. Whilst most of the programs funded in 2023 were a continuation of existing programs, or funding of new but traditional formats of coaching programs



Students enjoying a six-week golf program at Kalumburu Remote Community School

to attract new golfers, the Foundation also funded two unique programs: Dads in the Rough and Buddy Up Australia. Dads in the Rough is a golfing group set up in early 2023 to help dads cope with the rigours of fatherhood and won Channel 7's Local Champions Award. Buddy Up Australia is an organisation connecting current and former serving military and first responders and their immediate families through physical fitness, social interaction and community volunteering.

The WA Golf Foundation and GolfWA again contributed financially to the Australian Golf Foundation (along with all other state and national golfing bodies) to help fund the AGF's Junior Girls Scholarship Program, which in 2023 had 971 girls through the program nationally with 101 in WA across 16 clubs; an increase of 23 girls from 2022 and 83 since the inaugural year in 2021.

The Trustees again extend their appreciation to all those Clubs and individual members who participated in the Will You Chip In program as well as donating in other forms to make the work of the Foundation possible.



Dads in the Rough members benefitted from WAGF-funded beginners lessons in 2023



FINANCE

GolfWA reported a surplus of \$53,339 in 2023 as against a budgeted deficit of \$251,667. After distribution of net rental and interest on the Labouchere Road Reserve Fund, the surplus was \$14,798 (note 7).

In relation to the financial statements and accompanying notes for 2023, following are the major factors to be noted: –

Income

Affiliation Fee Income increased by \$76,340 which reflected the increase in membership numbers from 2022 (as referenced in the Membership report). Funding and Grants increased by 14% (\$54K) due to a significant increase in our level of government funding (note 11).

Despite initial optimism about improving the financial performance of the WA Open, this did not materialise in 2023 due to sponsorship levels remaining consistent with 2022 combined with increased costs of prizemoney and television coverage, resulting in a loss of \$143K on this year's event. (It must be noted that two WA Opens were held in 2022). The Board stands committed to hosting the WA Open in 2024, which will be the 100th staging of this prestigious tournament, and will work diligently to deliver a more satisfactory financial result as well as a memorable tournament.

An area of considerable improvement was that of Interest Revenue, reflecting not only an increase in rates on our Term Deposits but also a return of 5% on the \$700K invested with Integro Private Wealth. These monies were drip-fed into various holdings throughout the year and thus is a solid return for 2023. A more accurate picture will be ascertained in 2024 with all monies invested for a full 12-month period.

Expenditure

Whilst total income increased by nearly \$266K on 2022, Total Expenditure increased by a comparable amount (\$257K) with the major increases being as follows: -

- Travel, Accommodation, and associated costs (note 14) increased by just over \$60K with increases in High Performance, Club Health and Game Development
- Employment costs (note 17) increased by \$158K due to increasing our Regional Club Support Officers from two part-time staff at 0.6 each to one full time and two at 0.8 each

Balance Sheet

In relation to Assets, Cash Assets and Receivables increased by nearly \$31K and \$30K respectively.

In terms of Liabilities, Trade Creditors decreased by over \$105K, with the major reason being no WA Open and Golf Industry Dinner costs owing (as there was at December 31, 2022), whilst increases in provisions for Annual and Long Service Leave resulted in Payroll Liabilities increasing by \$49K (note5). Income Received in Advance (note 6) also increased, by \$44,595.



STATEMENT BY THE DIRECTORS OF THE BOARD

The Board has determined that Golf Western Australia (Inc) is not a reporting entity.

The Board has determined that this special purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the Board the financial report as set out on pages 29-33: -

- 1. Presents fairly the financial position of Golf Western Australia (Inc) as at December 31st, 2023, and its performance for the year on that date.
- 2. At the date of this statement, there are reasonable grounds to believe that Golf Western Australia (Inc) will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board and is signed for and on behalf of the Board by:

Greg Higham Chairperson

Eric Hall Director

Dated at South Perth this 7th day of February, 2024.



Nexis Porth Audit Servies Pty Ltd

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Independent Auditor's Report to the Members of Golf Western Australia (Inc.)

Report on the Audit of the Financial Report

Opinion

We have audited the financial report, being a special purpose financial report, of Golf Western Australia (Inc.) (the Entity), which comprises the statement of financial position as at 31 December 2023, the statement of comprehensive income for the year then ended, and notes to the financial statements, including material accounting policy information, and the declaration by those charged with governance.

In our opinion the financial report presents fairly, in all material respects, the financial position of Golf Western Australia (Inc.) as at 31 December 2023 and of its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Entity in accordance with the auditor independence requirements and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report is prepared to assist Golf Western Australia (Inc.) to comply with the financial reporting provisions of the constitution. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Other Information

Those charged with governance are responsible for the other information. The other information comprises the information included in the Entity's annual report for the year ended 31 December 2023, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information we are required to report that fact. We have nothing to report in this regard.

Advisory. Tax. Audit

ACN LIS 447 DRS

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Responsibilities of Management and Those Charged with Governance for the Financial Report

Management is responsible for the preparation and fair presentation of the financial report and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the needs of the members. Management's responsibility also includes such internal control as they determine is necessary to enable the preparation and fair presentation of a financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at The Australian Auditing and Assurance Standards Board website at: <u>http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf</u>. This description forms part of our auditor's report.

Nexia Perth Audit Services Pty Ltd

PTC Klopper Director

Perth, Western Australia 7 February 2024





GOLF WESTERN AUSTRALIA (INC)

BALANCE SHEET AS AT DECEMBER 31, 2023

	NOTE	202 \$	23 \$	202 \$	\$
ASSETS		ş	Ş	ş	÷
ASSETS					
Current Assets					
Cash Assets Receivables BAS receivables General Inventory Prepayments and Deposits	2 3	1,655,926 208,095 26,135 12,768 470,130	2,373,054	1,625,143 178,143 19,664 18,568 471,002	2,312,520
Fixed Assets					
Property, Plant & Equipment	4		1,191,137		1,203,267
Total Assets		-	3,564,191	-	3,515,787
LIABILITIES					
Current Liabilities					
Trade Creditors Payroll Liabilities Superannuation Income Received in Advance Accrued Expenses	5	8,935 224,235 8,290 494,877 19,553	755,890	114,687 175,182 8,914 450,282 11,760	760,825
Total Liabilities		-	755,890	-	760,825
NET ASSETS		-	2,808,301	-	2,754,962
MEMBERS FUNDS					
Retained Earnings		2,789,907		2,764,777	
Current Year Earnings	7	14,798		25,130	
Building Revaluation Reserve	8	(330,000)		(330,000)	
Labouchere Road Reserve	9	333,596		295,055	
TOTAL MEMBERS FUNDS		-	2,808,301	-	2,754,962

The accompanying notes form part of these financial statements



GOLF WESTERN AUSTRALIA (INC)

STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR ENDED DECEMBER 31, 2023

	NOTE	2023	2022
		\$	\$
INCOME			
Affiliation Fees		1,109,266	1,032,926
Event Income	10	218,328	211,080
Funding & Grants	11	434,000	380,000
Sponsorship	12	110,502	124,539
WA Open		(143,161)	(200,849)
Interest Income		83,092	1,886
Rent Receivable & Outgoings		38,508	35,249
nent necentasie a o'atgoings			00,240
Total Income		1,850,535	1,584,831
EXPENDITURE			
Competition Expenses	13	160,150	153,330
Travel, Accommodation, Meals and Allowances	14	214,167	153,607
Game Development	15	47,453	37,909
High Performance	16	87,516	80,600
Accounting & Audit		9,390	9,266
Bank Fees & Charges		4,116	7,836
Computing & IT Support		32,700	27,791
Electricity		2,991	3,915
Employment	17	1,036,887	879,018
Insurance		29,353	25,962
Office Maintenance, Cleaning & Storage		12,014	11,207
Promotion & Marketing		36,684	29,935
Rates, Taxes and Levies	18	32,761	33,852
Staff Amenities		3,105	2,143
Stationery, Printing & Postage		6,489	5,856
Sundry Administration Expenses		22,923	30,514
Sundry Operating Expenses		27,103	16,401
Telephone		10,206	9,646
Depreciation		21,188	21,055
Total Expenditure		1,797,196	1,539,843
OPERATING SURPLUS/(DEFICIT)		53,339	44,988
OTHER EXPENSES			
		-	-
NET SURPLUS/(DEFICIT)	7	53,339	44,988

The accompanying notes form part of these financial statements



NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDING DECEMBER 31, 2023

1 Statement of Significant Accounting Policies

This financial report is a special purpose financial report prepared in order to satisfy the financial reporting requirements of the Constitution, the Associations Incorporation Act 2015 (WA) and the needs of the Members. The Board has determined that Golf Western Australia (Inc) is not a reporting entity.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report.

(a) Income Tax

Golf Western Australia (Inc) is an exempt body for income tax purposes and accordingly no provision for income tax is required.

(b) Revenue

Revenue is recognised in profit or loss for Golf Western Australia (Inc) when it is probable that the economic benefits will flow to the entity, and the amount of the revenue can be measured reliably.

If performance obligations are attached to the revenue which must be satisfied before the entity is eligible to receive the funding, the recognition of revenue will be deferred until those obligations are satisfied.

All revenue is stated net of the amount of goods and services tax.

(c) Cash on Hand

Cash includes cash on hand, deposits held at-call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

(d) Fixed Assets

Fixed assets are measured on the cost basis and are therefore carried at cost less accumulated depreciation and any accumulated impairment losses.

The depreciable amount of all fixed assets, except buildings, are depreciated over the useful lives of the assets of Golf Western Australia (Inc) commencing from the time the asset is held ready for use. Equipment and consumable items are still depreciable at applicable rates. The assets' residual values and useful lives are reviewed and adjusted, if appropriate, at the end of each reporting period.

Buildings are shown at Market Value. The Buildings were revalued in July 2022. The difference between the current valuation and carrying value immediately before the valuation, was recognised directly in equity.

(e) Provisions

Provisions are recognised when Golf Western Australia (Inc) has a legal or constructive obligation resulting from past events, for which it is probable that there will be an outflow of economic benefits and that the outflow can be reliably measured. Provisions are measured using the best estimate available of the amounts required to settle the obligation at the end of the reporting period. A Provision for Long Service Leave is raised in respect of employees with seven or more years' service. Annual Leave is calculated at the legal liability of balance date.

(f) Inventory

Inventory has been valued at the lower of cost or net realisable value. Cost is based on the first in first out principle.

(g) Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company that remain unpaid at 31 December 2023. Trade payables are recognised at their transaction price. They are subject to normal credit terms and do not bear interest.

		20	023			2022	
		\$\$		\$	\$	\$	\$
2	Cash ANZ Classic Account	1	13,543			25,872	
	ANZ Savings Account		57,039			607,692	
	Integro Hub24 Investment Account	74	40,976			696,297	
	Labouchere Road Term Deposit	23	34,362			226,745	
	Labouchere Road Capital Fund	ŝ	99,234			68,311	
	Petty Cash		772	1,655,926	_	226	1,625,143
3	Prepayments and Deposits						
3	Golf Australia Affiliation Fees		42,344			401,789	
	Competition Expenses		3,441			1,182	
	Travel & Accomm High Performance		12,558			23,776	
	Office Maintenance & Storage		-			681	
	Insurance		1,253			28,099	
	Rates and Taxes		2,594			4,576	
	Sundry Administration Expenses		7,940	470,130	_	10,899	471,002



-			2023			2022	
		\$	\$	\$	\$	\$	\$
		*	4	Ý	v	*	Ŷ
4	Property, Plant and Equipment						
	Building - Labouchere Road as valued	450,000			450,000		
	Improvements to Labouchere Road	11,090	450,000		11,090	450.000	
	Accum Depreciation on Improvements	- 11,090	450,000		- 11,090	450,000	
	Building - Melville Parade as valued	710,000			710,000		
	Improvements to GolfWA Offices	124,239			124,239		
	Accum Depreciation on Improvements	- 124,239	710,000		- 124,239	710,000	
	Computers and Equipment	89,391			81,322		
	Accum Depreciation - Computers & Equipment	- 87,483	1,908		- 69,376	11,946	
	Furniture & Fittings	111,033			110,043		
	Accum Depreciation - Furniture & Fittings	- 96,773	14,260		- 93,691	16,352	
	Perpetual Trophies		14,969	1,191,137		14,969	1,203,267
-	Paurell Liabilities						
5	Payroll Liabilities PAYG		17,444			24,842	
	Provision for Annual Leave		114,806			88,078	
	Provision for Long Service Leave		91,985	224,235		62,262	175,182
	in on some congression of the courte			221,255		01,101	175,102
6	Income Received in Advance						
	Other Grants		17,500			17,500	
	Sponsorship		8,375			-	
	Entry Fees		6,834			-	
	GA Affiliation Fees		461,949			423,315	
	Other		219	494,877		9,467	450,282
7	Members Funds						
	Net Surplus Year to Date		53,339			44,988	
	Transfer to Labouchere Road Reserve		- 38,541	14 700		- 19,858	25 120
	Current Year Earnings			14,798			25,130
8	Building Revolution Percento						
•	Building Revaluation Reserve Revaluation of Buildings May 31, 2016						
	Labouchere Road	540,000			540,000		
	Melville Parade	865,000	1,405,000		865,000	1,405,000	
	Melvine Farade	000,000	1,405,000		005,000	1,405,000	
	Less Opening Balance of Buildings May 1, 2016						
	Labouchere Road	590,000			590,000		
	Melville Parade	900,000	1,490,000		900,000	1,490,000	
	Balance as at May 31, 2016			- 85,000			- 85,000
	Revaluation of Buildings July 31, 2022						
	Labouchere Road	450,000			450,000		
	Melville Parade	710,000	1,160,000		710,000	1,160,000	
	Law Operation Delegan of Dullations to be a second						
	Less Opening Balance of Buildings July 1, 2022 Labouchere Road	E 40 000			E40.000		
	Labouchere Koad Melville Parade	540,000 865,000	1,405,000	- 245,000	540,000 865,000	1,405,000	- 245,000
	mennie Foldue	805,000	1,405,000	243,000	003,000	1,403,000	245,000
	TOTAL OF REVALUATION RESERVE			- 330,000			- 330,000
				000,000			000/000
9	Labouchere Road Reserve						
	Opening Balance		295,055			275,197	
	Add Transfers YTD		38,541	333,596		19,858	295,055
10	Event Income						
	Ladies Event Fees		105,454			96,912	
	Mens Event Fees		73,704			61,754	
	Junior Event Fees		22,758			16,387	
	Game Development Entry Fees		14,799			15,641	
	Other Event Income		1,613	218,328		20,386	211,080
	Sunding & County						
11	Funding & Grants		365 000			315 000	
	DLGS&CI Annual Funding		265,000			215,000 40,000	
	DLGS&CI Regional Servicing Grant Healthway Funding		40,000 94,000			40,000	
	Golf Australia Funding		35,000	434,000		35,000	380,000
			55,000	434,000		55,000	555,000



		2023		2022			
		\$\$	\$	\$	\$	\$	
12	Constantia						
12	Sponsorship Aglime Australia	11,000			10,750		
	Bowra & O'Dea	20,000			20,000		
	Cobra Puma Golf	16,500			16,500		
	Drummond Golf	15,000			10,000		
	Moore Australia	10,000			12,500		
	SunBlessed	5,000			10,000		
	TripleM	22,502			21,916		
	Other	10,500	110,502	-	22,873	124,539	
13	Competition Expenses						
	Trophy Costs	89,496			81,720		
	Food & Beverage	63,897			53,486		
	Competition Sundry	6,757	160,150	-	18,124	153,330	
14	Travel, Accommodation, Meals and Allowances						
14	High Performance	101,909			78,512		
	Board and Staff	26,439			23,229		
	Club Health	25,036			3,210		
	Course Rating	546			575		
	Game Development	35,191			22,995		
	Other	25,046	214,167		25,086	153,607	
				-			
15	Game Development						
	Coaching	19,820			7,199		
	MYGolf Equipment and Manuals	3,626			5,112		
	Prizes and Promotion Venue Hire/F &B	23,298 709	47,453		24,781 817	37,909	
	venue hire/F &b		47,433	-	617	57,505	
16	High Performance						
	Entry Fees	7,862			4,095		
	Fitness	8,496			13,634		
	Coaching	17,825			10,577		
	Player Assistance	39,704			42,752		
	Uniforms	13,629	87,516	-	9,542	80,600	
17	Employment						
	Wages and Salaries	858,487			736,156		
	Long Service Leave	29,723			6,793		
	Superannuation	91,839			77,139		
	Contractors Recruitment	52,103 365			54,006		
	Payroll Tax	- 305			1,428		
	Professional Development	4,370	1,036,887		3,496	879,018	
		4,570	2,030,007	-	5,450	0/0/010	
18	Rates, Taxes and Levies						
	Rates, Taxes and Levies - Melville Parade	14,758			14,922		
	Rates, Taxes and Levies - Labouchere Road	12,140			17,007		
	Property Management - Labouchere Road	5,863	32,761	-	1,923	33,852	

